## L P LEVELING THE PLAYING FIELD

### MEDIA KIT 2024





NATIONAL OFFICE:

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### **ABOUT**

Our mission is to redistribute equipment to expand access and equity within youth sports and recreation programs in under-resourced communities.

In 2013 Leveling the Playing Field (LPF) opened its first warehouse in the DMV area with a mission to provide free sports equipment to under-resourced communities. In the last decade, we have expanded our program to four new locations, enabling thousands of kids to benefit mentally and physically from youth sports in the DC, Baltimore, Philadelphia, Columbus, and Buffalo areas.

### **SINCE 2013...**

\$14 million

worth of sporting equipment donated

**2,000+ programs** impacted by LPF donations

**5,500+ donors**have made in-kind gifts to LPF

### **AWARDS**

- **2023** Benjamin Ourisman Memorial Award for Civic Achievement, awarded by Bender JCC of Greater Washington to Max Levitt, Executive Director
- 2021 Project Play Champion, awarded by the Aspen Institute to LPF

National Youth Sports Strategy Champion, awarded by the US Department of Health and Human Services, Office of Disease Prevention and Health Promotion to LPF

- 2018 Community Playmaker Award, awarded by the Washington Wizards to LPF
- **2017** Capital One Bank Community Champion, awarded by Capital One Bank and the Washington Mystics to Max Levitt, Executive Director

CNN Hero, awarded to Max Levitt, Executive Director

Read more LPF press coverage here

Read more about *Why Play Matters* in the Aspen Institute's <u>Project Play Youth Sports Facts</u>

### **KEY AREAS OF IMPACT**

### **Gender Equity**

Our beneficiaries have shared that sports bras present a significant barrier to girls continuing to participate in sports as they mature. In 2022 through the Washington Coalition of Women's Professional Sports (WCWPS), LPF began collecting and distributing sports bras to young women and girls in need. Read more about our gender equity work.





### **Youth Soccer**

In our DC market, soccer continues to be our most popular sport; in 2022 soccer balls were our most distributed sports equipment item. LPF leverages partnerships with local youth soccer programs to ensure young athletes have all the gear they need to compete on the field. Read about our partnership with Maryland State Youth Soccer Association (MSYSA) here.

### **Physical Education**

School P.E. programs present one of the most accessible options for youth to play sports and be active. While sports gear is popular in our warehouses year-round, P.E. equipment such as jump ropes, hula hoops, dodgeballs, and cones are also in high demand. LPF works closely with school systems to better understand the needs of P.E. teachers and be an ongoing resource for them. The majority of schools I PF serves are Title I schools.



# 80% of programs report ability to reallot funding

#### **Out-of-School Time**

Out-of-School Time (OST) refers to supervised programs kids can attend when school is not in session. Strong OST programs improve social skills and academic achievement, and/or reduce health disparities. LPF works with OST programs such as sports leagues, rec centers, Boys and Girls Clubs, and other youth programs to provide free sports equipment, helping them to reallot funding to other aspects of their programs.

### **Sports Sampling**

Providing youth with the opportunity to try multiple sports gives kids more chances to find a sport they like, leads to kids playing sports longer throughout their life, and increases kids' motivation and confidence. As a result of LPF's sports equipment donations, 60% of our beneficiaries report introducing their kids to a new sport.



### **REACH**



7,000+ social media followers



11,700+ monthly newsletter subscribers



44% open rate



### **SITE TRAFFIC**

www.levelingtheplayingfield.org



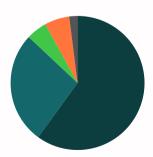


1:00 average visit duration



**16%** returning visitor ratio

### **Acquisition Channels**

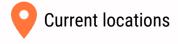


Organic search - 60% Direct search - 27% Referral - 6% Paid search - 5% Social media - 2%

### **MARKETS**

- 1. Greater Washington
- 2. Greater Baltimore
- 3. Greater Philadelphia
- 4. Western NY
- 5. Central Ohio





### **CORPORATE PARTNERS**

















































### **QUESTIONS?**

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